

Industry Estonia supplier database

www.industryestonia.com



Cooperation with Engineering Industry

Federation of Estonian Engineering Industry is a non-profit organization with members as machine building and metal companies and different education organizations. Our members differ from Estonian biggest and experienced companies to small and flexible companies. The association includes all Estonian major educational organizations in the field of Engineering.

Objectives of Federation of Estonian Engineering Industry:

- compilation and implementation of machine building and metalworking sector strategies;
- development of foreign relations;
- cooperation between companies and education systems;
- supporting cooperation between the companies and R&D centres/universities/vocational schools;
- improving labour force conditions in the field of machine building and metalworking;
- collection and distribution of field specific materials.

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www.industryestonia.com



INDUSTRYESTONIA.COM
EMLIIT.EE



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WEB

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YEAR ESTABLISHED

1994



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2.5mil



EXPORT %

78% export



REGISTRY CODE

10433651

COMPANY DESCRIPTION

The company's main productions are tractors body components and agricultural equipment. Our prefabricated compiled details are used to make miniloaders Norcar and feeding tractors Minkomatic. At the same time we also produce a variety of mechanical engineering components and nodes (cylinders, oil tanks, variable size hatch latch).

INDUSTRIES

→ Mechanical engineering

SERVICES

- **Machining (NACE 2562)**
- **Painting and glazing (NACE 4334)**
- **Manufacture of metal structures and parts of structures (NACE 2511)**
- **Manufacture of other tanks, reservoirs and containers of metal (NACE 2529)**
- **Manufacture of agricultural and forestry machinery (NACE 2830)**

RESOURCES

Machines

- Primero KM-150 Z
- Doosan Puma 2100 MS

TECHNOLOGIES

- Turning
- Milling
- Plasma fusion cutting
- Drilling / threading / tapping
- Sawing
- Deep-hole drilling
- Bending / folding
- Inert gas shielded arc welding (MIG/MAG)
- Inert gas shielded arc welding (TIG)
- Robot welding
- Welded constructions (weldments)
- Shot blasting

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Aluminium and aluminium alloys
- Copper-zinc alloys (brass)
- Copper and copper alloys



WEB

www.radius.ee



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YEAR ESTABLISHED

2005



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 5mil



EXPORT %

50% export



REGISTRY CODE

11117403

COMPANY DESCRIPTION

Radius Machining OÜ is one of the leading metal and plastics CNC components machining company in Estonia.

We are longterm partners for our customers who are in assembly, automotive, medical, industrial kitchens, furniture etc. sectors.

We export 50% of our production to Scandinavia and further.

Radius Machining supports customers with bufferstock service to help lower stock costs and fasten up delivery times.

INDUSTRIES

- Automotive and vehicle construction
- Building, agricultural and forestry machinery manufacturing
- Furniture industry
- Hydraulic and pneumatic industry
- Medical technology

SERVICES

- Machining (NACE 2562)

RESOURCES

Machines

- HAAS VF-4SS
- HAAS VM-3
- Haas VF2-ss

Software

- Monitor
- MasterCAM
- SolidEdge
- SolidWorks

TECHNOLOGIES

- Turning

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Aluminium and aluminium alloys
- High performance plastic

CERTIFICATES

- ISO 9001:2015
- ISO 14001

CUTform OÜ

CUTform



WEB

www.cutform.ee



ADDRESS

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75301 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2011



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 20mil



EXPORT %

75% export



REGISTRY CODE

11987110

COMPANY DESCRIPTION

CUTform OÜ is a well-established high class metal manufacturing facility located close to Tallinn in Estonia.

SERVICES

→ **Manufacture of other fabricated metal products n.e.c. (NACE 2599)**

Enefit Solutions AS

Enefit Solutions 



WEB

www.enefit.com/et/
technology-industries



ADDRESS

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Jõhvi, Ida-Viru maakond
41537 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

1947



NO. OF EMPLOYEES

< 1000 employees



REVENUE

< 30mil



EXPORT %

40% export



REGISTRY CODE

10633284

COMPANY DESCRIPTION

Enefit Solutions, known internationally as Enefit, manufactures a wide range of metal structures for various industries, and we export them to more than forty countries around the world.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**
→ **Manufacture of other tanks, reservoirs and containers of metal (NACE 2529)**



WEB

www.zircon.ee



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74010 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2005



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 5mil



EXPORT %

50% export



REGISTRY CODE

11694520

COMPANY DESCRIPTION

The Zircon Group OÜ is one of the leading tool making company in the Baltic Countries. The company offers full range support and help in product development from vision to finished mass-product: engineering, product design, part optimization, prototypes, moulding/stamping tools, part manufacturing (injection moulding, stamping) and secondary operations & assembly. Zircon has a reputation for manufacturing quality, efficient tools with high production stability. Our aim is to establish a close working relationship with all our customers. Therefore we recognise the need for a high level of service which most importantly includes, meeting tight deadlines and delivering quality products at competitive prices.

SERVICES

→ **Manufacture of tools (NACE 2573)**

Stera Saue AS



WEB

www.stera.com



ADDRESS

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76505 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2006



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 10mil



EXPORT %

95% export



REGISTRY CODE

11275941

COMPANY DESCRIPTION

Stera Group specializes in serial production of mechanics and electronics. Stera is a leading contract manufacturer head-quartered in Finland and with manufacturing units in Finland, Estonia and India.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

VMT Tehased AS



WEB

www.vmt.ee



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71010 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2006



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 20mil



EXPORT %

79% export



REGISTRY CODE

11285494

COMPANY DESCRIPTION

VMT Tehased Ltd. is specialised in producing welded steel constructions, special bigger size industrial equipment, mechanical engineering products, heating equipment and appliance parts. Subcontracting. The company has more than 30 years of experience in manufacturing and assembling of steel constructions.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

AQ Lasertool OÜ



WEB

aqg.se/en/lasertool



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88311 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2003



NO. OF EMPLOYEES

< 500 employees



REVENUE

< 40mil



EXPORT %

95% export



REGISTRY CODE

10930852

COMPANY DESCRIPTION

The business concept of AQ Lasertool OÜ is mainly focused on two customer focused business areas. The first involves the production of components and assemblies for commercial vehicles as well as for track-bound traffic. The other business area involves manufacturing parts for special aluminium and steel products which includes industrial components and assemblies for railway industry, power and automation technology as well as advanced technical parts for telecommunication technology.

SERVICES

→ **Machining (NACE 2562)**

Hyrles OÜ

HYRLES



WEB

www.hyrles.ee



ADDRESS

Kalmari tee 12
Rae vald, Harju maakond
75327 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 10mil



EXPORT %

45% export



REGISTRY CODE

11542052

COMPANY DESCRIPTION

Hyrles OÜ specializes in producing thin sheet metal components. In accordance with our customers' wishes, we make products at a competitive price and with stable quality.

SERVICES

→ **Manufacture of other fabricated metal products n.e.c. (NACE 2599)**

Enemat OÜ



WEB

www.enemat.ee



ADDRESS

Põldmäe tee 12a
Saue vald, Harju maakond
76915 Estonia



KEY CONTACTS

Sander Reitalu
enemat@enemat.ee



YEAR ESTABLISHED

1995



REVENUE

< 2.5mil



REGISTRY CODE

10391125

COMPANY DESCRIPTION

We are an experienced company specialising in CNC-turning and -milling of small parts (diam. 1-30 mm). Optimum size of production batches is 100 to 10,000 pieces. The parts manufactured by Enemat Ltd are used in the fields on medicine, automatics, weaponry, etc.

SERVICES

→ **Machining (NACE 2562)**

Terasman OÜ



WEB

www.terasman.ee



ADDRESS

Osmussaare tee 8
Tallinn, Harju maakond
13811 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2001



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 5mil



EXPORT %

80% export



REGISTRY CODE

10750914

COMPANY DESCRIPTION

Terasman OÜ is one of the largest metalworking and mechanical engineering companies in Estonia. The company was established in 2001 with a purpose to offer outsourcing services of metalworking and machine building to major European manufacturers of industrial equipment. Over the years we have been able to stay on course, achieve our goals and significantly increase our skills and knowledge. We started out as a small manufacturing company of welding constructions but today we are able to produce and deliver tested equipment that is ready to use. It means that our delivered products already include installed bearings, cables, electric motors and many other components.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**



WEB

www.custommetal.eu



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12618 Estonia



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YEAR ESTABLISHED

2011



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 2.5mil



EXPORT %

15% export



REGISTRY CODE

12129259

COMPANY DESCRIPTION

Custom Metal OÜ is enterprise based on Estonian capital and founded in 2011. Our Production consist of production machines that have been chosen, with tehnology of tomorrow in mind and we always look forward to invest into new and innovative production solutions. All our production equipment is bought new and getting regular maintenance. Our Turning centers are Y axis capable, so we can use active tools and offer milling/ turning solutions. We also have milling centers. We offer metal laser cutting with AMADA 4kw fiberlaser.

SERVICES

→ **Machining (NACE 2562)**

RESOURCES

Machines

- CNC milling machine TL2
- Haas ST-20Y
- Haas ST-30
- Amada Fiberlaser LCG 3015 AJ

TECHNOLOGIES

- Turning
- Milling

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Aluminium and aluminium alloys
- Titanium and titanium alloys
- Copper-zinc alloys (brass)
- Copper and copper alloys
- Thermoplastics
- Acrylic (PMMA)
- High performance plastic

Fortaco Estonia OÜ



WEB

www.fortacogroup.com



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Linda 20
Narva, Ida-Viru maakond
20309 Estonia



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YEAR ESTABLISHED

2012



NO. OF EMPLOYEES

< 500 employees



REVENUE

< 50mil



EXPORT %

95% export



REGISTRY CODE

12214574

COMPANY DESCRIPTION

Fortaco is the leading brand independent strategic partner to the heavy off-highway equipment and marine industries offering technology, vehicle cabins, steel fabrications and vehicle assemblies. Fortaco Group has operations in multiple European Business Sites and Technology Hubs, which are supporting our global customers.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

Irontec OÜ



WEB

www.irontec.ee



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Tartu, Tartu maakond
50416 Estonia



KEY CONTACTS

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+372 523 4481



YEAR ESTABLISHED

2017



REVENUE

< 300k



REGISTRY CODE

14187442

COMPANY DESCRIPTION

Irontec OÜ offers CNC Turning and CNC Milling services. We specialise in precision machining of different metal and plastic materials. Our company's modern equipment, technology and strong worker culture allow us to provide customers with fast and high-quality services. It's our vision to be a reliable long-term partner for modern manufacturing businesses in their quest for innovation and development.

SERVICES

→ **Machining (NACE 2562)**

Pentamet OÜ



WEB

www.pentamet.ee



YEAR ESTABLISHED

2000



ADDRESS

Kassi 3
Tallinn, Harju maakond
12618 Estonia



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2,5mil



KEY CONTACTS

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EXPORT %

93% export



REGISTRY CODE

10679139

COMPANY DESCRIPTION

Engineering and manufacturing
of expansion joints, other
steel constructions

SERVICES

→ **Manufacture of metal structures and
parts of structures (NACE 2511)**

MHTechnik OÜ



WEB

www.mhtechnic.ee



YEAR ESTABLISHED

2016



ADDRESS

Raua 8
Viljandi, Viljandi maakond
71020 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 300k



KEY CONTACTS

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+372 5308 8929



REGISTRY CODE

14082875

COMPANY DESCRIPTION

Industrial machines assembly and
testing; pneumatical, hydraulic and
electrical connections by project

SERVICES

→ **Manufacture of metal structures and
parts of structures (NACE 2511)**

Alise Technic OÜ



WEB

www.alise.ee



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YEAR ESTABLISHED

2000



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 5mil



EXPORT %

52% export



REGISTRY CODE

10689250

COMPANY DESCRIPTION

Alise Technic offers flexible and efficient contract manufacturing of customized ferrous and non-ferrous metal and plastics components and assemblies with wide selection of high-quality CNC production processes, engineering services and modern equipment. We are specialists in sheet metal processing. A comprehensive capacity includes fiber-laser cutting, punching, bending, welding, machining, finishing and assembling as part of our main speciality. We have expertise with variety of trade sectors, in particular Machine Building, Transport, Telecommunications, Power Generation, Professional Appliances, Furniture and Construction in Scandinavia, Baltics and Germany. Our demanding customers range in size from SME's to 'Blue Chip' multinationals. Alise Technic was established in 2000 and has operations in Estonia with production premises of 4,000 m².

INDUSTRIES

- Air conditioning, refrigeration and ventilation
- Apparatus engineering
- Automation and control engineering
- Automotive and vehicle construction
- Electrical industry
- Furniture industry
- Household appliance industry
- Lighting industry
- Military engineering
- Paper and printing machinery industry
- Power generation and transmission industry
- Telecommunication industry

SERVICES

- **Machining (NACE 2562)**

RESOURCES

Machines

- Press Brake Gasparini PSG 200
- Press Brake Amada HFT50-20
- Press Brake Prima Power eP-0520
- Press Brake CoastOne Cone 900
- Press Brake CoastOne Cone 1600
- Robotic Bending Amada HFE80-25
- Robotic Bending Amada HFB50-20
- Press Haeger 824-PLUS-1H-50
- Press Haeger 824-Window touch-TIS2
- Laser-Punch LPe6f combi
- Punching Centre Finnpower F6
- Turning Centre Okuma LB2000
- Milling Centre Hurco BMC30M
- MIG/MAG welding
- TIG welding
- Bandsaw Knuth HB210
- Nutwelding Schlatter Selecta A36
- Spot welding IBE67 TEC6000 C80

TECHNOLOGIES

- Laser cutting 2D
- Inert gas shielded arc welding (TIG)
- Bending / folding
- Punching / nibbling
- Combined forming laser cutting / punching

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Cold extruding steel
- Aluminium and aluminium alloys
- Zinc and zinc alloys

CERTIFICATES

- ISO 9001:2015
- ISO 14001

Saku Metall Allhanke Tehas AS



WEB

www.sakumetall.ee/allhanketehas



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YEAR ESTABLISHED

1991



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 20mil



EXPORT %

95% export



REGISTRY CODE

12318531

COMPANY DESCRIPTION

Saku Metall AS was founded in 1991. Saku Metall Allhanke Tehas AS is a subcontracting company specialized in up to 8mm sheet metal cold-rolled, galvanized, stainless steel and aluminum processing. The main services include cutting (punching, laser), bending, welding (TIG, MIG/MAG), assembling and finishing (powder painting). Products are produced and assembled according to customer's drawings. Certification of ISO 9001:2015 and ISO 14001:2015.

INDUSTRIES

- Construction and architectural supplies
- Mechanical engineering
- Military engineering
- Power generation and transmission industry
- Railway and rail vehicles industry
- Special purpose machinery manufacturing
- Telecommunication industry

SERVICES

- **Manufacture of metal structures and parts of structures (NACE 2511)**
We are focused on manufacturing products from cold-rolled, galvanized or stainless steel sheets with thickness of up to 8 mm. We ensure a personal approach in every stage of the production – in cutting, bending, punching, welding, finishing and assembly.

RESOURCES

Machines

- Punch-Laser Combination LPe6f + LSR6 Loading Robot
- Hydraulic turret punch press Finn-Power Shear Genius SG6
- Hydraulic Turret Punch Press Amada Vipros Queen 368
- Hydraulic turret punch press Finn-Power F6-25
- Hydraulic turret punch press Finn-Power Compact Express C6
- Servo-electric Press Brake Finn-Power E-Brake 200-4100TS1
- Bending Robot Prima Power Express Bender EBe5-3
- Hydraulic Press Brake Amada HFB 130/3
- Hydraulic Press Brake Amada HFE 80/25
- Robotic Press Brake Amada Astro 100NT HDS1030

TECHNOLOGIES

- Laser cutting 2D
- Bending / folding
- Punching / nibbling
- Combined forming laser cutting / punching
- Punching / pressing (out-of-tool)
- Inert gas shielded arc welding (MIG/MAG)
- Robot welding
- Spot welding
- Pickling
- Powder coating
- Laser marking / Laser inscription
- Inert gas shielded arc welding (TIG)

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys
- Copper and copper alloys

CERTIFICATES

- ISO 9001:2015
- ISO 14001:2015
- EN ISO 3834-2:2005
- EN 15085 level CL1



WEB

www.dlmet.ee



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YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2,5mil



EXPORT %

90% export



REGISTRY CODE

11539624

COMPANY DESCRIPTION

The company "Dieselland" has been actively operating since 1996. The main lines of business we selected were the repairs of car engines and running gear and the manufacturing of suspension gear and other parts.

Since 2008, "Dieselland" has specialized in the development and manufacturing of diagnostic and testing equipment for diesel engine fuel systems and laboratory benches for educational facilities. The company also designs and produces equipment and tools for repair workshops in batch series and on a by-order basis. It is only due to close international links and continuous exchange of information with technical support centres and top masters of the trade — highly knowledgeable specialists in diesel engine repairs — that achieving success in this sphere has been possible.

Resulting from the significant expansion of production facilities, in 2013 the company "Dieselland" entered the international market, offering services involving the manufacturing of engineering products on a by-order basis. The experience we have accumulated, the continuous updating of our machine pool and our highly qualified personnel allow us to ensure top quality of batch production and limited production alike.

SERVICES

→ **Manufacture of instruments and appliances for measuring, testing and navigation (NACE 2651)**

HANZA Mechanics Tartu AS



WEB

www.hanza.com



ADDRESS

Puiestee 2
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50303 Estonia



KEY CONTACTS

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+372 746 8801



YEAR ESTABLISHED

1996



NO. OF EMPLOYEES

< 500 employees



REVENUE

< 50mil



EXPORT %

89% export



REGISTRY CODE

10019012

COMPANY DESCRIPTION

We provide complete manufacturing solutions to our customers.
We are part of subcontracting industry.

SERVICES

→ **Manufacture of instruments and appliances for
measuring, testing and navigation (NACE 2651)**



WEB

www.rer.ee



ADDRESS

Tehase tee 33
Raasiku, Harju maakond
75203 Estonia



KEY CONTACTS

Andrus Teearu
Sales manager
andrus.teearu@rer.ee
+372 552 3528

Kristo Kaugija
CEO
kristo@rer.ee
+372 513 0400



YEAR ESTABLISHED

1958



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 1mil



EXPORT %

2% export



REGISTRY CODE

10038162

INDUSTRIES

- Construction and architectural supplies
- Electrical industry
- Mechanical engineering

SERVICES

- **Manufacture of electricity distribution and control apparatus (NACE 2712)**

CERTIFICATES

- ISO 9001:2015

Desintegraator Tootmise OÜ



WEB

www.desi.ee



ADDRESS

Peterburi tee 71
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Jaan Külaviir
Member of the board
desi@desi.ee
+372 620 5020



YEAR ESTABLISHED

1999



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 300k



EXPORT %

50% export



REGISTRY CODE

10525353

COMPANY DESCRIPTION

Desintegraator Tootmise OÜ is machine-building company. We design, develop and produce a wide range of equipment used for fine grinding, crushing, mixing, emulsification and homogenisation. We also develop and produce devices which are mainly used for foodstuff industries as well as for packaging liquids and pastes into plastic containers. During the last 43 years of working in this area, our engineers have developed a large number of various mills, mixers, emulsifiers and homogenisers, as well as the accessory equipment, which allows for the machines to be applied in different technological fields.

SERVICES

→ **Manufacture of other special-purpose machinery n.e.c. (NACE 2899)**



WEB

technobalt.ee/et/



ADDRESS

Raua 1
 Kadrina, Lääne-Viru
 maakond 45201 Estonia



KEY CONTACTS

Avo Vest

Member of the board
 avo.vest@technobalt.ee
 +372 504 8582



YEAR ESTABLISHED

1995



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 10mil



EXPORT %

90% export



REGISTRY CODE

10176154

COMPANY DESCRIPTION

Technobalt is offering designing and producing conveyor technology, conveyor components and spareparts, conveyor services and maintenance from a single unit to a complete solution. Our customers are companies that use conveyors in their production. Technobalt sales and service network covers all major Baltic regions.

The strength of Technobalt is making special tailor-made projects adjusted to every customer different needs. Our projects are designed by engineering team committed to develop a location and material specific projects every day, run by well experienced project managers and installed by competent service team. Together we will find solution for all your special needs!

SERVICES

→ **Manufacture of lifting and handling equipment (NACE 2822)**



WEB

www.bestra.ee



ADDRESS

Tobra tee 14
Viljandi vald, Viljandi maakond
71023 Estonia



KEY CONTACTS

Andero Väljaots
sales@bestra.ee
+372 5749 4737



YEAR ESTABLISHED

2006



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2.5mil



EXPORT %

85% export



REGISTRY CODE

11285543

COMPANY DESCRIPTION

Bestra is a flexible supplier of products and machinery to offshore, industry and marine. Unlike other suppliers, we add value to our customers with our expertise in turning complex concepts with high requirements and short delivery times into high quality complete solutions, managed by a compliant dialogue and co-operation throughout the project. We aim to be a manufacturer that makes the impossible possible, thus we always take on a challenge when it presents itself. We are a solution-finding company so we are pleased to manufacture prototypes as well as large series. There are no limits as to what we can produce. We have the head office, sales department and project management in Norway. Manufacturing, machining and hydraulic, and mechanical assembly is carried out in Estonia.

SERVICES

- **Manufacture of other general-purpose machinery n.e.c. (NACE 2829)**
- **Manufacture of lifting and handling equipment (NACE 2822)**
- **Manufacture of metal structures and parts of structures (NACE 2511)**



WEB

www.hekotek.ee



ADDRESS

Põrguvälja tee 9
Rae vald, Harju maakond
75306 Estonia



KEY CONTACTS

Heiki Einpalu
hekotek@hekotek.ee
+372 605 1450



YEAR ESTABLISHED

1992



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 30mil



EXPORT %

85% export



REGISTRY CODE

10112941

COMPANY DESCRIPTION

AS Hekotek is a mechanical engineering company; its main operations include design and production of woodworking technologies and facilities.

The company was founded in 1992 by Finnish specialists who had been for decades working in the field of wood processing. Due to their experience Hekotek has now grown into the largest Baltic manufacturer of sawmill and bioenergy sectors equipment. Beside wood processing sector, Hekotek has also produced and delivered various installations and conveyors for other industrial sectors.

For 25 years Hekotek has been successfully developing, and similarly to all the previous years today we are striving for new achievements and heights.

We are always happy to help our existing and potential customers to find the most efficient solution for their production needs. Do not hesitate to contact us - we strongly believe that BEST SOLUTIONS ARE BASED ON COOPERATION!

SERVICES

→ **Manufacture of other machine tools (NACE 2849)**



WEB

www.silwi.com



ADDRESS

Vana-Narva mnt 8
Maardu linn, Harju
maakond 74114 Estonia



KEY CONTACTS

Vahur Velvelt
Sales manager
vahur.velvelt@silwi.ee
+372 5333 7910



YEAR ESTABLISHED

1998



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 5mil



EXPORT %

70% export



REGISTRY CODE

10378981



OWNERS

Silberauto Eesti AS

COMPANY DESCRIPTION

Silwi Autoehituse AS constructs special vehicles from Mercedes-Benz Sprinter and Vito utility vehicles according to clients' wishes – from ambulances to luxury buses. All reconstruction works conform to the strict regulations stated by the vehicle manufacturer and valid in the European Union. The vehicles have a guaranteed manufacturer's warranty.

INDUSTRIES

→ Automotive and vehicle construction

SERVICES

→ **Manufacture of motor vehicles (NACE 2910)**

CERTIFICATES

→ ISO 9001:2015

→ ISO 14001



WEB

www.tiki.ee



ADDRESS

Lehola 1
Keila vald, Harju maakond
76612 Estonia



KEY CONTACTS

Marek Tamm
Member of the board
sales@tiki.ee
+372 678 2064



YEAR ESTABLISHED

1990



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 20mil



EXPORT %

84% export



REGISTRY CODE

10261109

COMPANY DESCRIPTION

Bestnet Ltd. is an Estonian capital based manufacturing enterprise.

Our objective has been to produce high-quality trailers that meet the expectations and requirements of our customers. Our trailers are sold in Sweden, Norway, Russia, Ukraine, Belarus, Latvia, Lithuania and Estonia, and in Finland. On yearly basis we manufacture and market over 15 000 trailers. In addition to trailers we make subcontracting work (metal constructions) for world leading green energy companies.

SERVICES

→ **Manufacture of bodies (coachwork) for motor vehicles;
manufacture of trailers and semi-trailers (NACE 2920)**



WEB

jalax.ee



ADDRESS

Tootmisbaasi
Paide, Järva maakond
72762 Estonia



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 10mil



EXPORT %

56% export

COMPANY DESCRIPTION

Jalax is one of the leading producers of metal components and furniture with more than 25 years of an experience in the industry. Jalax produces metal components and products according to the customer needs as well metal furniture for interior and exterior design.

INDUSTRIES

→ Furniture industry

SERVICES

→ **Manufacture of other furniture (NACE 3109)**

TECHNOLOGIES

- Bending / folding
- Pipe bending
- Turning
- Robot welding
- Sand blasting

CERTIFICATES

- ISO 9001:2008
- ISO 14001



WEB

eccom.ee/en/



ADDRESS

Kreutzwaldi 56/4
Tartu
51014 Estonia



KEY CONTACTS

Andreas Annama

3D kujundaja
andreas@eccom.ee
+372 528 3423

Martin Terav

Tegevjuht
martin@eccom.ee
+372 507 8307

Rainer Kask

Tootmisjuht
rainer@eccom.ee
+372 5669 8344



YEAR ESTABLISHED

2005



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 1mil



EXPORT %

1% export



REGISTRY CODE

11201842

COMPANY DESCRIPTION

Flexible and smart company, manufacturing for industries, artists and museums. Machining plastic, foam and wood.

SERVICES

→ Other manufacturing n.e.c. (NACE 3299)

MATERIALS

- Aluminium and aluminium alloys
- Thermoplastics
- Acrylic (PMMA)
- High performance plastic
- Glass fibre-reinforced plastic
- Carbon fibre-reinforced plastic
- Particle reinforced composite materials
- Wood-Plastic-Composite (WPC)
- Natural Fibre Composite (NFC)
- Wood/timber

CERTIFICATES

- ISO 9001:2015
- ISO 14001



WEB

www.electromatix.eu



ADDRESS

J. Sütiste tee 16
Tallinn, Harju maakond
13411 Estonia



KEY CONTACTS

Kristi Tõlp
electromatix@electromatix.eu
+372 512 6593



YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



REGISTRY CODE

11495045

COMPANY DESCRIPTION

Although our company started out in 2008 offering technical solutions in the field of entertainment, we have since focused mainly on the creation of industrial automation. We are partnered with several successful manufacturers in the textile, timber, metal, food and peat industries.

We grab any opportunity to simplify industrial processes with both hands. Our goal is to not remove people from industrial processes altogether, but rather give them the chance to extract themselves from their more dangerous and unpleasant stages.

We provide industrial automation from the design and assembly phases through to subsequent development and maintenance. We build automated solutions for new devices as well as devices that are already in use.

SERVICES

→ **Installation of industrial machinery and equipment (NACE 3320)**

**WEB**

www.amitecproject.ee

**ADDRESS**

Riia 130a
Tartu, Tartu maakond
51014 Estonia

**KEY CONTACTS**

Virgo Kurist
virgo.kurist@amitec.fi
+372 551 8069

**YEAR ESTABLISHED**

2007

**NO. OF EMPLOYEES**

< 50 employees

**REVENUE**

< 2,5mil

**EXPORT %**

50% export

**REGISTRY CODE**

11348781

COMPANY DESCRIPTION

Amitec Project OÜ offers full service solutions from designing and project management to product manufacturing and installation for different industries — food industry, chemical industry, energy industry, paper industry and water treatment. We are involved with stainless steel, aluminium and plastic material handling.

Our maintenance team services your equipment after installation according to a maintenance contract and your needs.

SERVICES

- Construction of residential and non-residential buildings (NACE 4120)
- Installation of industrial machinery and equipment (NACE 3320)
- Construction of utility projects for fluids (NACE 4221)
- Plumbing, heat and air-conditioning installation (NACE 4322)
- Repair of fabricated metal products (NACE 3311)
- Repair of machinery (NACE 3312)
- Repair of other equipment (NACE 3319)

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Aluminium and aluminium alloys
- Thermoplastics
- High performance plastic

CERTIFICATES

- DIN EN 1090
- DIN EN ISO 3834



WEB

www.kominox.com/en/



KEY CONTACTS

Anton Kostusjov

Sales manager, MD
anton@kominox.com
5344 4073



Taavi Tõnus

fittings sales manager
taavi@kominox.com
5332 0660

Vladimir Pavliv

Sales manager
(Latvia, Lithuania,
Ukraine, Belorussia)
vladimir@kominox.com
5332 3765



YEAR ESTABLISHED

2014



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 20mil



EXPORT %

55% export



REGISTRY CODE

11113799



OWNERS

Stainless Capital AB (Sweden)

COMPANY DESCRIPTION

KOMINOX is the largest stainless steel distributor in the Baltics. We have about 1500 tons of high quality stainless steel in stock.

Our product range includes stainless steel sheets, tubes, bars, angles, wire, fittings, etc

INDUSTRIES

→ Construction and architectural supplies

SERVICES

→ **Wholesale of metals and metal ores (NACE 4672)**

We sell high quality stainless steel sheets, tubes, bars, angels and fittings

MATERIALS

→ Stainless steel (rust-proof V2A)

→ Stainless steel (rust-proof V4A)

AS Eesti AGA

A Member of
The Linde Group | **AGA**



WEB

www.aga.ee



ADDRESS

Pärnu mnt 141
Tallinn, Harju maakond
11314 Estonia



KEY CONTACTS

Andrus Laur
Member of the board
andrus.laur@ee.aga.com
+372 650 4523



YEAR ESTABLISHED

1991



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 20mil



EXPORT %

4% export



REGISTRY CODE

10098649

COMPANY DESCRIPTION

Sales of industrial, food, specialty and medical gases, equipment and solutions.

SERVICES

→ Wholesale of chemical products (NACE 4675)

AruCAD Süsteemid OÜ



WEB

www.arucad.ee



ADDRESS

Lõõtsa 4
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Ivari Soome
Member of the board
info@arucad.ee
+372 630 6523



YEAR ESTABLISHED

2009



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 1mil



EXPORT %

1% export



REGISTRY CODE

11589757

COMPANY DESCRIPTION

Innovative 3D, CAD, CAM and BIM design solutions, trainings and support services.

SERVICES

→ Wholesale of computers, computer peripheral equipment and software (NACE 4651)

Duroc Machine Tool OÜ

DUROC
MACHINE TOOL



WEB

www.durocmachinetool.ee



ADDRESS

Võru 47e
Tartu, Tartu maakond
50111 Estonia



KEY CONTACTS

Peeter Sekavin
Member of the board
info@duroc.com
+372 508 3720



YEAR ESTABLISHED

2004



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 1mil



REGISTRY CODE

10981571

COMPANY DESCRIPTION

Duroc Machine Tools business concept is to help engineering companies in the Nordic countries with machines, tools and accessories, production optimization and financing, service, support and education. In short, with all you need to get a competitive production environment. We have a broad and flexible range of tools and machines that allow us to provide our customers with flexibility, stability, security and a clear goal in front of their eyes. Increased profitability of our workshop customers.

SERVICES

→ Wholesale of machine tools (NACE 4662)

ABPLANALP ESTEE OÜ



WEB

www.abplanalp.ee



ADDRESS

Sära tn 8
Peetri alevik, Harju maakond
75312 Estonia



KEY CONTACTS

Jaan Lahtvee
Member of the board
info@abplanalp.ee
+372 510 3725



YEAR ESTABLISHED

2003



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 2,5mil



REGISTRY CODE

10995225

SERVICES

→ Wholesale of machine tools (NACE 4662)

ALAS-KUUL AS



WEB

www.alas-kuul.ee



ADDRESS

Loomäe tee 1
Rae vald, Harju maakond
75306 Estonia



KEY CONTACTS

Indrek Orro
indrek.orro@alas-kuul.ee
+372 5663 6220



YEAR ESTABLISHED

1993



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 20mil



REGISTRY CODE

10405353

COMPANY DESCRIPTION

Industrial components and machines, sales, rent, maintenance

SERVICES

→ Wholesale of other machinery and equipment (NACE 4669)



WEB

www.klinkmann.ee



ADDRESS

Krookuse 8 Tallinn Harju
maakond 10616 Estonia



KEY CONTACTS

Kerly Hendrikson
info@klinkmann.ee
+372 5555 5768



YEAR ESTABLISHED

1993



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 2,5mil



REGISTRY CODE

10383396

COMPANY DESCRIPTION

Klinkmann Group — technical distribution from Components to Solutions. Klinkmann is the leading industrial provider of automation and electrification solutions and services in Finland, Baltics and Russia+CIS. Klinkmann's technical focus areas comprise machine and production automation, industrial data communication and IoT as well as electrical panel components and energy solution technologies. Klinkmann offers solutions and support services which help our customers to improve their products and operations. Klinkmann employs over 250 professionals and technical experts, and distributes and supports the world leading manufacturers in its sales regions. The company has offices in Finland, the Baltic countries, Russia and other CIS countries. Klinkmann's strong technical service teams are committed to ensure the best consultation and solution maintenance for customer needs and delivering of certified customer trainings and support. Klinkmann Software Development Center — brings more value into applications. Klinkmann's Development Center focuses in developing add-on communication and functional software modules for automation systems of the main international manufacturers, like Wonderware Schneider Electric, Rockwell Automation, Siemens and ABB. We manage various industrial communication protocols, wireless and IoT solutions as well as alarming, reporting and other special operational functions in the main automation environments.

INDUSTRIES

- Automation and control engineering
- Equipment manufacturers and panel building
- Manufacturing industry
- Energy, water, transport and building companies

SERVICES

- **Wholesale of other machinery and equipment (NACE 4669)**

RESOURCES

Machines

- Wonderware
- Rockwell Automation
- Unitronics
- Hirschmann

Aider OÜ



WEB

www.aider.ee



ADDRESS

Allika tee 12
Rae vald, Harju maakond
75312 Estonia



KEY CONTACTS

Henri Tabri
henri@aider.ee
+372 512 6633



YEAR ESTABLISHED

2009



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 5mil



REGISTRY CODE

11725781

COMPANY DESCRIPTION

Supplier of Amada machinery

SERVICES

→ Wholesale of machine tools (NACE 4662)

Mentum AS



WEB

www.balticoil.eu



ADDRESS

Mustamäe tee 4
Tallinn, Harju maakond
10621 Estonia



KEY CONTACTS

Rene Väli
rene.vali@balticoil.eu
+372 673 7125



YEAR ESTABLISHED

2010



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 10mil



EXPORT %

43% export



REGISTRY CODE

11922547

COMPANY DESCRIPTION

Sales of Castrol industrial, automotive and marine lubricants.

SERVICES

→ Wholesale of solid, liquid and gaseous fuels and related products (NACE 4671)

CLE Baltic OÜ



WEB

www.clebaltic.com



YEAR ESTABLISHED

2002



ADDRESS

Sära 10
Rae vald, Harju maakond
75312 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 5mil



KEY CONTACTS

Elerin Rebane
info@clebaltic.ee
+372 780 3530



REGISTRY CODE

10848292

COMPANY DESCRIPTION

Tools and machines for
sheet metal industry

SERVICES

→ Agents involved in the sale of
machinery, industrial equipment,
ships and aircraft (NACE 4614)

FESTO OY AB Eesti filiaal FIL



WEB

www.festo.ee



YEAR ESTABLISHED

1996



ADDRESS

A.H.Tammsaare tee 118b
Tallinn, Harju maakond
12918 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 5mil



KEY CONTACTS

Frid Kaljas
info.ee@festo.com
+372 666 1560



REGISTRY CODE

10009108

COMPANY DESCRIPTION

Festo is a leading world-wide supplier
of automation technology and the
performance leader in industrial
training and education programs.
Our aim: maximised productivity and
competitiveness for our customers.

SERVICES

→ Wholesale of other machinery
and equipment (NACE 4669)



WEB

operail.com/en/



ADDRESS

Toompuiestee 35
Tallinn, Harju maakond
15073 Estonia



KEY CONTACTS

Lauri Rohtoja
Member of the board
info@evrcargo.ee
+372 615 6664



YEAR ESTABLISHED

2012



NO. OF EMPLOYEES

< 1000 employees



REVENUE

< 50mil



REGISTRY CODE

11575850

COMPANY DESCRIPTION

Operail's symbol is a perpetuum mobile, which characterises our long-term experience on the railway. We have been operating in the railway sector, for almost 150 years and we will continue doing business in this area. The illustrations, which form a crucial part of our visual identity, represent our vision of the future. We must also adapt to the fourth industrial revolution. Automation and robotics are keywords that we need to address today. The future is an exciting place, full of opportunity.

SERVICES

- **Freight rail transport (NACE 4920)**
- **Repair and maintenance of other transport equipment (NACE 3317)**
- **Rental and leasing of other machinery, equipment and tangible goods n.e.c. (NACE 7739)**
- **Other transportation support activities (NACE 5229)**



WEB

plmgroup.eu



ADDRESS

Väike-Paala 1
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Dmitri Aleksandrov

info@plmgroup.ee
+372 511 3752

Jan Lundström

jan.lundstrom@plmgroup.eu
+46 370 69 09 65



YEAR ESTABLISHED

2006



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 30mil



REGISTRY CODE

11327030

COMPANY DESCRIPTION

PLM Group is Dassault Systèmes SOLIDWORKS authorized reseller. We offer software solutions for product lifecycle management, support and trainings. PLM Group is also a reseller of industry leading 3D printers.

SERVICES

- **Other information technology and computer service activities (NACE 6209)**
Software solutions and services for manufacturing and engineering companies. Additive manufacturing and 3D printing.
- **Business and other management consultancy activities (NACE 7022)**
- **Other education n.e.c. (NACE 8559)**
- **Computer consultancy activities (NACE 6202)**

MEC

Insenerilahendus OÜ



WEB

www.mec.ee



ADDRESS

Akadeemia tee 19-204
Tallinn, HAR 12618



KEY CONTACTS

Kristjan Tabri
Member of the Board
kristjan@mec.ee



YEAR ESTABLISHED

2002



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 500k



EXPORT %

34% export



REGISTRY CODE

10903275



OWNERS

Kristjan Tabri

COMPANY DESCRIPTION

MEC is an engineering office focusing on naval architecture and on structural design and analysis of marine, offshore and industrial structures. MEC offers services from 3D design to advanced structural analysis including contact definitions, large deflections and material non-linearities.

INDUSTRIES

- Aerospace and aviation
- Apparatus engineering
- Mechanical engineering
- Marine engineering

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
Mechanical Engineering service focused on Marine and Offshore industry.

RESOURCES

Software

- NX Nastran
- MAXSURF

CERTIFICATES

- ISO 9001:2015



WEB

www.estengroup.com/en/



ADDRESS

Mustamäe tee 4
Tallinn, Harju maakond
10621 Estonia



KEY CONTACTS

Kersti Vatter

Sales & Business Development
kersti.vatter@estengroup.com
+372 5662 3311



YEAR ESTABLISHED

2017



NO. OF EMPLOYEES

< 5 employees



REGISTRY CODE

14243189

COMPANY DESCRIPTION

We group together the best mechanical engineering companies in Estonia from different areas: marine, offshore, mining, energy, food, automotive and many others.

We provide innovative machines and mechanical solutions in vast variety of areas to handle your engineering challenge.

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Automotive and vehicle construction
- Boiler, container and tank construction
- Building, agricultural and forestry machinery manufacturing
- Mechanical engineering
- Military engineering
- Mining and tunnel engineering
- Paper and printing machinery industry
- Plant engineering and construction
- Shipbuilding industry
- Special purpose machinery manufacturing

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
Mechanical Engineering service from design to finished product.

CERTIFICATES

- ISO 9001:2015
- ISO 9001:2008
- ISO 14001
- OHSAS 18000
- DNV-OS-C501
- OHSAS 18001
- ISO 10 006

Teamwork Engineering OÜ



WEB

www.twe.ee



ADDRESS

Kadaka tee 42F
Tallinn, Harju maakond
12915 Estonia



KEY CONTACTS

Meelis Viisileht

Member of the board
info@twe.ee
+372 511 0916



YEAR ESTABLISHED

2007



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



EXPORT %

40% export



REGISTRY CODE

10725075

COMPANY DESCRIPTION

Teamwork Engineering is focused on offering different engineering solutions for manufacturing and industrial companies - mechanical engineering and assembly, gas systems design and industrial process piping design.

INDUSTRIES

- Boiler, container and tank construction
- Hydraulic and pneumatic industry
- Mechanical engineering
- Packaging industry
- Paper and printing machinery industry
- Plant engineering and construction
- Power generation and transmission industry
- Precision engineering, mechatronics and optics
- Special purpose machinery manufacturing

SERVICES

- Engineering activities and related technical consultancy (NACE 7112)



WEB

www.esteg.eu



ADDRESS

Kopli 25-339
Tallinn, Harju maakond
10412 Estonia



KEY CONTACTS

Martin Vilist

Member of the board
martin@esteg.eu
+372 525 4790



YEAR ESTABLISHED

2014



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



EXPORT %

5% export



REGISTRY CODE

12628258

COMPANY DESCRIPTION

ESTEG OÜ is a modern engineering company whose aim is to create innovative solutions and provide professional engineering services. Our main field of business is robotics, industrial engineering and product development. ESTEG is a member of the Estonian Machinery Industry and ESTEN Group.

INDUSTRIES

- Air conditioning, refrigeration and ventilation
- Apparatus engineering
- Mechanical engineering
- Military engineering
- Precision engineering, mechatronics and optics
- Special purpose machinery manufacturing

SERVICES

- Engineering activities and related technical consultancy (NACE 7112)

DoWisely OÜ

DoWisely
Knowledge Based Business



WEB

www.dowisely.ee



ADDRESS

Tulika 19
Tallinn, Harju maakond
10613 Estonia



KEY CONTACTS

Tõnis Ots
Member of the board
tonis.ots@dowisely.ee
+372 5650 9628



YEAR ESTABLISHED

2016



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 25k



REGISTRY CODE

12987611

COMPANY DESCRIPTION

Our aim is to help businesses explore new and modern tools and methods. We focus on things that help businesses save time and create more value with fast investment costs

INDUSTRIES

→ Mechanical engineering

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

RESOURCES

Software

→ Autodesk Inventor Professional
→ Vault Professional
→ Autocad

Windak OÜ

windak
GROUP



WEB

www.windakgroup.com



ADDRESS

Paldiski mnt 245f
Harku vald, Harju maakond
76902 Estonia



KEY CONTACTS

Elari Tiimus
info@windakgroup.com
+372 655 9411



YEAR ESTABLISHED

2004



REVENUE

< 1mil



REGISTRY CODE

11025871

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

Deck Engineering OÜ



WEB

www.deckengineering.ee



ADDRESS

Valukoja 7/2
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Dmitri Jekimov
Member of the board
info@deck.ee
+372 5599 9324



YEAR ESTABLISHED

2013



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 2.5mil



EXPORT %

65% export



REGISTRY CODE

12457495

COMPANY DESCRIPTION

DECK Engineering is a multi-discipline Engineering and EPC company with extensive experience in the design and manufacturing of wide range of equipment for Oil&Gas, Offshore, Marine and Machine-building industries. Our experienced management and personnel execute projects from study phase through to completion covering all stages and providing exceptional support, as a consequence our conceptual engineering has strong practical influence.

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

Saku Tehno Metall OÜ



WEB

www.sakutehno.ee



ADDRESS

Üksnurme tee 8
Saku, Harju maakond
75501 Estonia



KEY CONTACTS

Rene Tammis
rene.tammis@sakutehno.ee
+372 522 7485



YEAR ESTABLISHED

2009



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 10mil



EXPORT %

94% export



REGISTRY CODE

12130512

COMPANY DESCRIPTION

Steel structures design,
production and assembling

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)



WEB

www.tekvelt.eu



ADDRESS

Nõmme tee 74
Tallinn, Harju maakond
13418 Estonia



KEY CONTACTS

Kristo Vaher
Member of the board
info@tekvelt.eu
+372 524 5080



YEAR ESTABLISHED

2014



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 25k



REGISTRY CODE

12637990

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Boiler, container and tank construction
- Mechanical engineering

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**

MATERIALS

- Structural steel
- Case hardening/tempering steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Tool steel
- Spring steel
- Cold extruding steel
- Cast steel
- Cast iron
- Aluminium and aluminium alloys
- Glass
- Wood/timber



WEB

www.aramet.ee



ADDRESS

Väike-Ameerika 8-307
Tallinn, Harju maakond
10129 Estonia



KEY CONTACTS

Hendrik Ross

Mechanical Engineer
VII nr. 102069
hendrik@aramet.ee
+372 518 0415

Ingmar Roosileht

Mechanical Engineer
VII nr. 119655
ingmar@aramet.ee
+372 5628 7331



YEAR ESTABLISHED

2012



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



EXPORT %

10% export



REGISTRY CODE

12296394

COMPANY DESCRIPTION

Aramet OÜ is a company which is mainly specialized in mechanical and industrial engineering. We also provide machine building as a full service - we organize the actual product on your site and provide on-site assembly, CE certification, warranty and full service for it.

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Mechanical engineering
- Precision engineering, mechatronics and optics
- Industrial Engineering

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
- **Installation of industrial machinery and equipment (NACE 3320)**

RESOURCES

Software

- Solid Edge Professional

TECHNOLOGIES

- Industrial / On-site-assembly
- Mechanical engineering

CERTIFICATES

- Mechanical Engineer VII



WEB

www.bavengineering.com



ADDRESS

Kadaka pst.5
Tallinn, Harju maakond
10912 Estonia



KEY CONTACTS

Andrus Varikmaa

Member of the board
andrus@bavengineering.com
+372 5342 2665



YEAR ESTABLISHED

2001



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 1mil



EXPORT %

97% export



REGISTRY CODE

10787159

COMPANY DESCRIPTION

OÜ BAV Engineering has operated since 2002. There are six people in the company, of who four are engineers with long work experience.

The main activities in fields of creating hot gas generators are:

1. Integrated design of wood fired power plants.
2. Design of scraping conveyors, belt conveyors, worm conveyors and screw conveyors.
3. Organization of the construction of self-designed equipment and the monitoring of projects. If necessary — also the installation of equipment at the client's location.
4. Design and construction of wood granules fuelled container boilers, with heating power of 150–250 kW.

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)



WEB

revismo.com



ADDRESS

Vabaõhumuuseumi tee 4-1
Tallinn, Harju maakond
13522 Estonia



KEY CONTACTS

Kristo Klementi

Member of the board
kristo@revismo.com
+372 5620 8289



YEAR ESTABLISHED

2013



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 300k



EXPORT %

5% export



REGISTRY CODE

12463308

COMPANY DESCRIPTION

Revismo Engineering is an engineering company specializing in product development

Our main focus is aimed at developing and designing metal products and equipment, and our main objective is to provide professional engineering and technology support to our clients.

We have a team of extremely capable engineers who relish working on various problems and solutions, and hold degrees from the Tallinn University of Technology's Faculty of Mechanical Engineering in the product development speciality. In addition, we employ a product designer who graduated from the Academy of Arts.

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

CERTIFICATES

→ ISO 9001:2015



WEB

www.insero.ee



ADDRESS

Tulika 15/17
Tallinn, Harju maakond
10613 Estonia



KEY CONTACTS

Oliver Mets

Member of the board
info@insero.ee
+372 622 9505



YEAR ESTABLISHED

2012



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 500k



EXPORT %

85% export



REGISTRY CODE

12310289

COMPANY DESCRIPTION

Insero OÜ is a privately held company founded in Tallinn in 2012. We are engaged in mechanical engineering and design development.

The company started its activities by digitizing drawings and offering simple design solution. In the summer of 2013 Insero OÜ applied for the start-up grant issued by EAS to obtain a SolidWorks license to be able to offer more complex design solutions. It resulted in the increase of capacity and the complexity and allowed us to expand Scandinavian markets. Our team has extensive expertise in designing various equipment and steel structures according to the customers' needs and requirements. Over the years our collective has grown steadily and we have integrated Autodesk Inventor in our designing process.

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

Seltec OÜ



WEB

www.seltec.ee



YEAR ESTABLISHED

2015



ADDRESS

Tartu 16
Viljandi, Viljandi maakond
71004 Estonia



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 50k



KEY CONTACTS

Liisi Tamre
info@seltec.ee
+372 504 9451



EXPORT %

3% export



REGISTRY CODE

12793394

COMPANY DESCRIPTION

welding production coordination,
supervision of welding production,
elaboration of quality management
systems (EN 1090, EN ISO 3834,
EN 15085, EN ISO 9001, EN
ISO 14001, OHSAS 18001)

SERVICES

→ Engineering activities and related
technical consultancy (NACE 7112)

Comatec Estonia OÜ



WEB

www.comatec.fi/ee



YEAR ESTABLISHED

2011



ADDRESS

Laki 15-511
Tallinn, Harju maakond
10621 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 300k



KEY CONTACTS

Esko Aura
esko.aura@comatec.ee
+372 5670 6120



EXPORT %

14% export



REGISTRY CODE

12062029

COMPANY DESCRIPTION

Engineering services

SERVICES

→ Engineering activities and related
technical consultancy (NACE 7112)



WEB

estflow.ee



ADDRESS

Narva mnt 9
Tartu, Tartu maakond
51009 Estonia



KEY CONTACTS

Marti Jeltsov
info@estflow.ee
+372 5836 3388



YEAR ESTABLISHED

2014



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 25k



REGISTRY CODE

12628560

COMPANY DESCRIPTION

Engineering consulting in the field of computational modeling and simulation. Estflow provides high-fidelity multi-physics simulations in support of product design, optimization and analysis. Application fields include but are not limited to heat transfer, hydrodynamics, aerodynamics, multi-phase flows, combustion.

INDUSTRIES

- Aerospace and aviation
- Air conditioning, refrigeration and ventilation
- Automotive and vehicle construction
- Boiler, container and tank construction
- Clean room technology
- Information technology (hardware)
- Mechanical engineering
- Military engineering
- Power generation and transmission industry
- Shipbuilding industry

SERVICES

- **Other research and experimental development on natural sciences and engineering (NACE 7219)**
CAE, CFD, FEM - simulations of flow, heat and structures
- **Engineering activities and related technical consultancy (NACE 7112)**
Computational Fluid Dynamics (CFD) - We use modeling and simulation (M&S) of problems that involve fluid flow, particle motion, heat transfer to produce valuable data to for Our customers designing and analyzing their products and processes. Computer simulation is faster, more useful and cheaper than physical testing.
- **Technical testing and analysis (NACE 7120)**
Prototyping and analysis of products and processes using Computer Aided Engineering (CAE)
- **Business and other management consultancy activities (NACE 7022)**
Consultancy on computer modeling and simulation (M&S) projects management



WEB

www.imecc.ee



ADDRESS

Teaduspargi 8
Tallinn, Harju maakond
12618 Estonia



KEY CONTACTS

Jüri Riives
info@imecc.ee
+372 501 0107



YEAR ESTABLISHED

2009



NO. OF EMPLOYEES

< 20 employees



REGISTRY CODE

11698512



COMPANY DESCRIPTION

IMECC is offering high-tech solutions and engineering support to help to increase sustainability and competitiveness of companies. IMECC offers: production and automation consulting, incl. using LEAN, cost efficiency, measuring and monitoring production processes, software solutions for planning, exchange contacts and finding partner-companies from Estonia, project funding and grant applications

SERVICES

- Other research and experimental development on natural sciences and engineering (NACE 7219)
- Business and other management consultancy activities (NACE 7022)



WEB

www.igus.ee



ADDRESS

Lõõtsa 4a
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Andrei Visnevski
info@igus.ee
+372 5667 5600

COMPANY DESCRIPTION

igus® GmbH produces machine elements made of high-performance plastics, which are used in the field of motion and are characterised by a long service life and low maintenance (lubrication-free). This reduces costs and increases productivity. The product portfolio includes over 100,000 solutions from stock, which are completed by systems and services. The innovative power of igus® is reflected in hundreds of new products and solutions every year. igus® products are tested intensively to allow specific predictions about service life in a variety of applications. All products and solutions can be simulated and configured online. In addition, we will provide you with samples for your own tests. Delivery is fast and with minimum order quantities.

SERVICES

→ **Other research and experimental development on natural sciences and engineering (NACE 7219)**



YEAR ESTABLISHED

2013



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



REGISTRY CODE

12555625

Eesti Mehaanika- inseneride Liit MTÜ



WEB

www.emil.ee



ADDRESS

Ehitajate tee 5
Tallinn, Harju maakond
19086 Estonia



KEY CONTACTS

Aigar Hermaste
info@emil.ee
+372 620 3269



YEAR ESTABLISHED

1997



NO. OF EMPLOYEES

< 5 employees



REGISTRY CODE

80035395

COMPANY DESCRIPTION

Eesti Mehaanikainseneride Liit (EMIL) on eraõiguslik juriidilise isikuna tegutsev Eesti Vabariigi mehaanikainsenere koondav ühendus. Ta ühendab mehhanotehnika valdkonna kutseühendusi, seltse, ühinguid, ettevõtteid, haridusasutusi ja nende teaduskondi ning muid mehaanikainseneride organisatsioone.

SERVICES

→ Other professional, scientific and technical activities n.e.c. (NACE 7490)



WEB

www.hansavest.com



ADDRESS

Suur-Jõe 46a
Pärnu, Pärnu maakond
80010 Estonia



KEY CONTACTS

Janek Sirg
Member of the board
janek@hansavest.com
+372 5646 8559



YEAR ESTABLISHED

2005



REVENUE

< 10mil



EXPORT

10% export



REGISTRY CODE

11134577

COMPANY DESCRIPTION

Hansavest team has a long-time experience in the market of personnel for metal-working sector.

We are the first and the only company in Estonia, whose candidates pass thorough inspection and tests in a specially equipped classroom. Currently we can provide you with MMA/MIG/MAG and TIG welders.

SERVICES

→ Activities of employment placement agencies (NACE 7810)



WEB

www.finesta.ee



ADDRESS

Tartu mnt 84a-45
Tallinn, Harju maakond
10112 Estonia



KEY CONTACTS

Heikki Maki
info@finesta.ee
+372 680 6232



YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 20mil



REGISTRY CODE

11516178

COMPANY DESCRIPTION

Finesta has been operating since 2008 and has grown to become one of the biggest providers of temporary staff, recruitment services and personnel consultations in the Baltic States. Besides Estonia, we also have representatives in Latvia, Lithuania, Finland and Switzerland.

We believe that success is built by people, and our mission is to bring the best employees and the best employers together. Not only do we try, but we also guarantee that we will find the right people for the right positions at the right time. In the broadest sense, working with the right people is the key to success.

Our values:

- consideration and individuality, because we believe in people
- trustworthiness, because we keep our promises and exceed expectations
- professionalism, because we know and follow the legislation, existing contracts and good practices

SERVICES

→ Temporary employment agency activities (NACE 7820)

Tallinna Tehnikaülikooli Eesti Mereakadeemia



WEB

www.ttu.ee/mereakadeemia



ADDRESS

Kopli 101
Tallinn, Harju maakond
11712 Estonia



KEY CONTACTS

Terje Viertek
emera@ttu.ee
+372 613 5500



YEAR ESTABLISHED

1918



NO. OF EMPLOYEES

< 200 employees



REGISTRY CODE

74000323

COMPANY DESCRIPTION

MAIN RESEARCH AREAS and POSSIBLE COOPERATION POINTS: (1) naval architecture and hydrodynamics: model tests (resistance, seakeeping, roll decay, dynamic stability, streamline, LCG optimization, wedge), design (concept design analysis and optimisation, CFD calculations, computational stability calculations, determination of design category and main characteristics, design, rendering and modelling services, FEM structural assessment), materials laboratory (accelerated ageing, fatigue, flexural and tensile test of materials in temperature, microscopic analysis, precision weighing and density determination, portative determination of material thickness and hardness, ultrasonic thickness measurement and composite bound testing, temperature, moisture and humidity measurements); (2) Ships' engineering: ship's powerplant and auxiliary machinery, steam and gas turbines, computer aided ship design, seamanship and ship maintenance; (3) Refrigeration technology: construction and operation, conditioning facilities, refrigerating control equipment and automatic control, heat engineering, mounting and repairing of refrigeration systems.

SERVICES

→ Technical and vocational secondary education (NACE 8532)

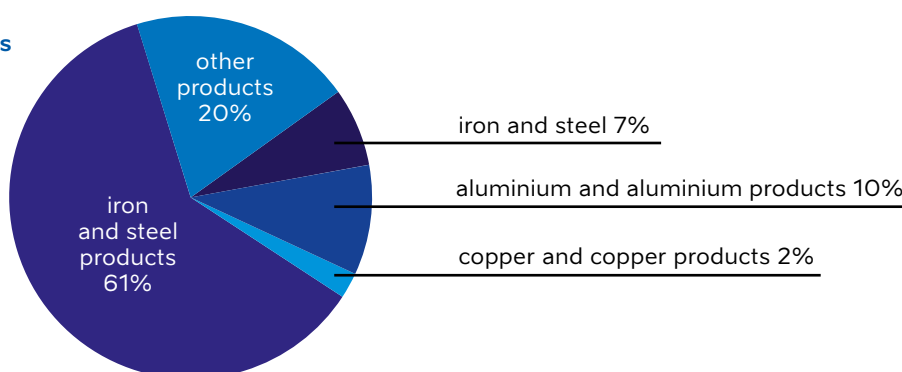
Sector overview

MANUFACTURE OF METAL AND METAL PRODUCTS

The metal industry is involved in several fields, such as manufacture and construction of machinery and equipment. The metal industry employs more than 14,000 people in Estonia, making it one of the largest industries after the timber industry and next to the food industry. More than 1,300 companies operate in the industry. The metal industry is concentrated in Tallinn and its vicinity (60% of the workforce), and in Ida-Viru and Tartu Counties (about a tenth of the workforce). Larger companies are Ruukki Products AS (metal products, construction structures), AS Saku Metall Allhanke Tehas (thin sheet metal products, elevators), Fortaco Estonia AS, OÜ Marketex Offshore Constructions, AS Remeksi Keskus (metal structures), AS ESTANC (containers), AS Metaprint (manufacturing of metal packaging), HANZA Mechanics Narva AS, AS FAVOR, AQ Lasertool OÜ (metal processing) and ETS NORD AS (ventilation equipment).

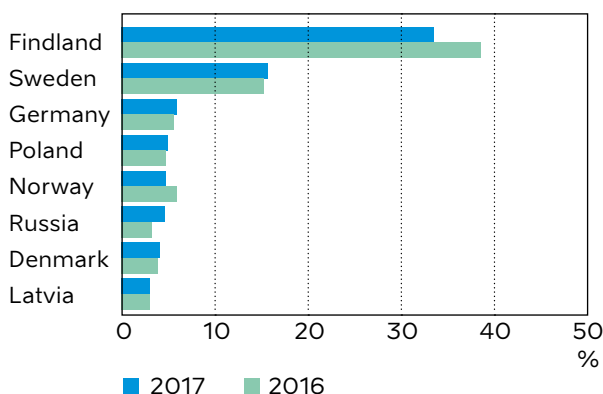
Main export commodity groups

Goods of Estonian origin
Source: Statistics Estonia



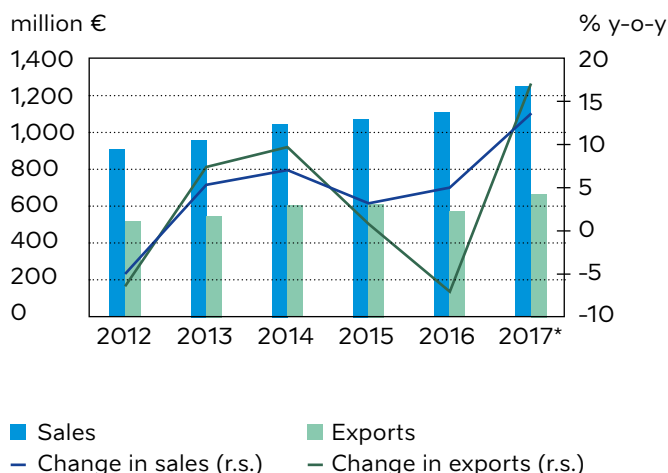
Exports of goods of Estonian origin by main target countries

Source: Statistics Estonia



Sales and exports

Source: Statistics Estonia



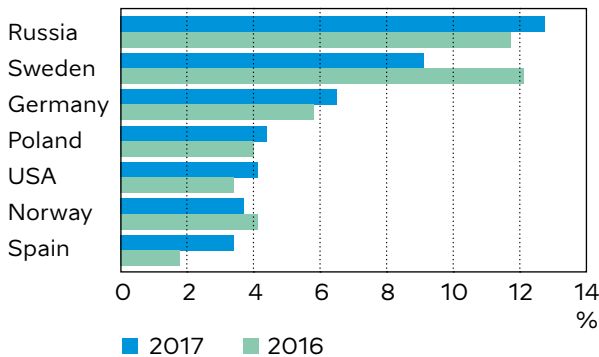
MANUFACTURE OF MACHINERY AND EQUIPMENT

There are nearly 200 small and medium-sized machinery and equipment manufacturers operating in Estonia. The largest engineering industry companies are AS Hekotek (woodworking equipment), OÜ Palmse Mehaanikakoda, Oniar OÜ (timber trailers, log lifts), AS Sami (construction lifts, forestry machinery), AS Tech Group (production automation equipment, production lines), OÜ Technobalt Eesti (conveyer systems), AS Finmec, AS Rauameister (handling and lifting equipment and parts thereof), Interconnect Product Assembly AS (industrial equipment, industrial electronics), OÜ PMT (different equipment for the engineering industry), Sveba-Dahlen Baltic OÜ (food industry equipment), AS Pesmel Eesti

(assembly systems) and Metos AS (industrial kitchen equipment). However, the sector is dominated by smaller companies. Larger companies are located in Tallinn and Harju County, but the engineering industry is represented in almost every region of Estonia.

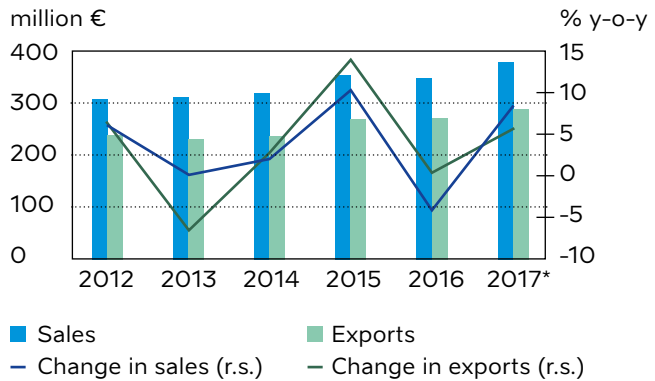
Exports by main target countries

Source: Statistics Estonia



Sales and exports

Source: Statistics Estonia



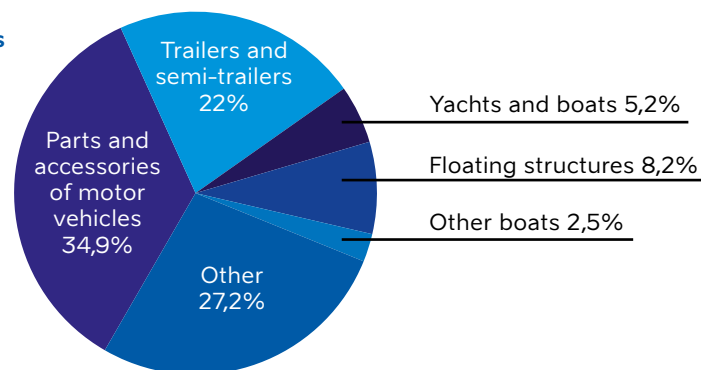
MANUFACTURE OF MEANS OF TRANSPORT

There are over 150 manufacturers of means of transport in Estonia. The largest are PKC Eesti AS (wiring harnesses for the car industry), AS Norma (car safety systems, seat belts), Stoneridge Electronics AS (electronic equipment for the car industry), AS Fors MW (timber trailers, cranes), AS Respo Haagised, OÜ Birger and AS Bestnet (trailers), OÜ Tarmetec (car accessories), Universal Industries OÜ (silencers), Baltic Workboats AS (aluminium boats), AS Luksusjaht (plastic yachts and motor boats). Many shipbuilding and repair companies are included under repair of machinery and equipment, such as several subsidiaries of BLRT Grupp AS. Larger companies are concentrated mainly in Tallinn and Harju County (two thirds of the workforce in the sector), whereas Tartu County and Saare County are also quite significant.

Main export commodity groups

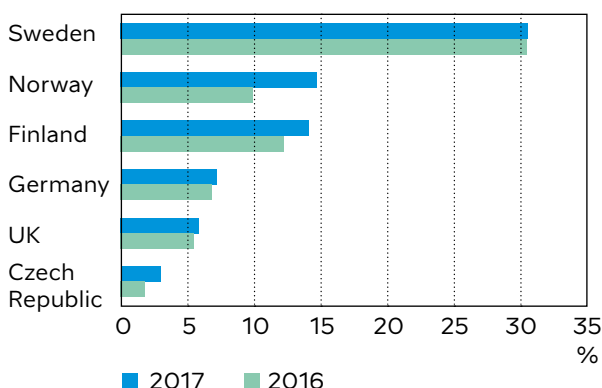
Goods of Estonian origin

Source: Statistics Estonia



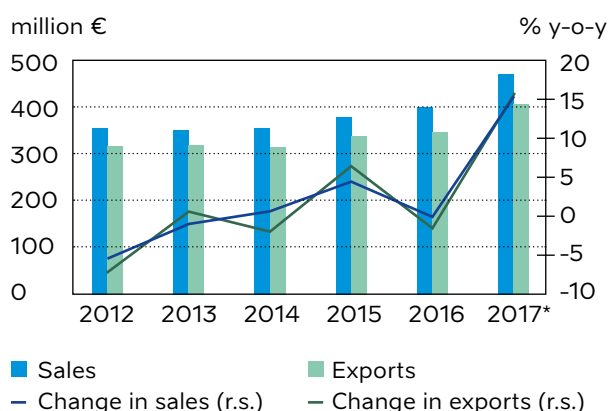
Exports by main target countries

Source: Statistics Estonia



Sales and exports

Source: Statistics Estonia





FEDERATION OF ESTONIAN
ENGINEERING INDUSTRY

INDUSTRYESTONIA.COM
EMLIIT.EE



European Union
European Regional
Development Fund



Investing
in your future